

CIPRUS

MARKETING RESEARCH CONSULTANTS

Professional Power Tool Accessories

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Market Potential of The 2015 North American Market v1.0

Completed Study Prospectus of the 3rd Edition

February 2016

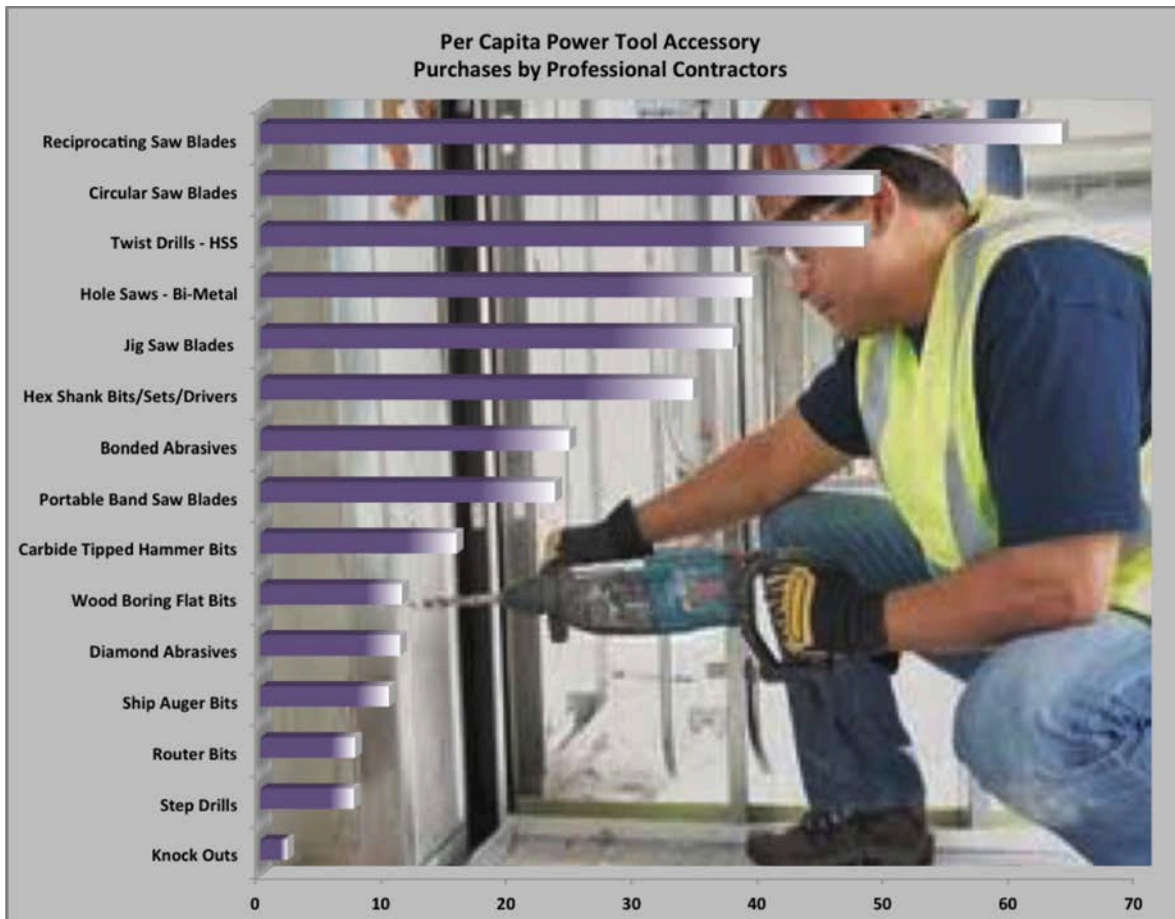


North American Market for Professional Power Tool Accessories Completed Study Prospectus

The Most Extensive Study of the North American Market for Professional Power Tools Accessories is Available for Sale as a Total Report or by Chapter

Ciprus Limited is pleased to announce the completion of The North American Market for Professional Power Tool Accessories 3rd Edition. The study consists of 1,192 detailed telephone discussions with professional contractors across North America as well as many hours of additional research. It is presented in one bookmarked PDF volume containing over 2,430 pages in a detailed graphic and matrix format tables and analysis.

The 2015 Report provides a thorough review of 15 professional power tool accessories including reciprocating and circular saw blades, twist drills, hole saws, jig saws, hex shank bits, bonded and diamond abrasives, portable band saw blades, carbide tip hammer drills, wood boring bits, ship augers, router bits, step drills and knock outs. The study tracks the purchases in units and by brand as well as by 14 sales channels by 7 contractor types, 4 contractors sizes in the U.S and 3 sizes in Canada and Mexico as well as 4 U.S. regions.



Source: Ciprus 2015 North American Market for Professional Power Tool Accessories 3rd. Edition

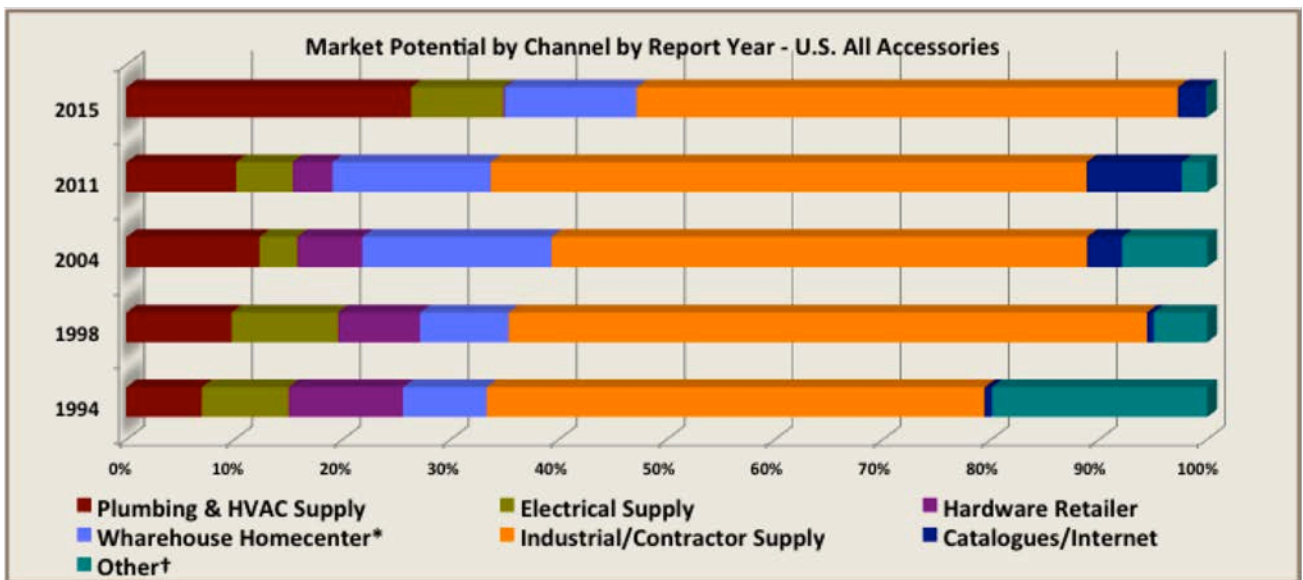
North American Market for Professional Power Tool Accessories Completed Study Prospectus

Key Features Included in the 2015 3rd Edition		
Contractor Type	Plumbing & Heating HVAC Residential GC's Woodworking Kitchen & Bath	Electrical Industrial Maintenance Commercial GC's
Establishment Size - US	Small Medium Large Very Large	1-9 10-19 20-49 50+
Establishment Size Canada & Mexico	Small Medium Large	1-9 10-19 20+
Power Tool Accessories		
Power Tool Accessories	Circular Saw Blades Hole Saws - Bi-Metal Portable Band Saw Blades Reciprocating Saw Blades Recip Saws Bonded Abrasives Diamond Abrasives Carbide Tip Hammer Drills Router Bits Step Drills	Ship Auger Bits Wood Boring Flat Bits Twist Drills - High Speed Steel Hex Shank Bits/Sets/Drivers Knock Outs
Sales Channels	Manufacturer Websites Contractor/Building Supply Electrical Supply Hardware Retailer HVAC Supply Industrial Supply (STAFDA) Farm & Fleet (Tractor Supply)	Internet/Etailer Lumberyard Mass Merchant - Sears Plumbing Supply Home Depot Lowes
Reasons for Changing Purchase Channels	Buy here personally Brand availability Close to job/home Improve quality Contractor program	Credit line Prior source closed Corporate directive Lower prices Consol
Functions Interviewed	Accessory Buyers	Accessory Users
Time Periods	2015	2012
Business Mix	Commercial	Residential

North American Market for Professional Power Tool Accessories Completed Study Prospectus

Key Features Included in the 2015 3rd Edition - Continued

Additional Color Graphics, Matrix tables and Report Contents	More color graphics added. Additional matrix tables added.	
	Additional summary charts added	
	Over 725 pages added	
	Additional chapter added titled all brands combined to provide overall brand share by channel, contractor type and accessory type	
New Question: What is your #1 overall preferred brand in 2015 and 2012?	What is your #1 overall preferred brand of accessory in 2015 and 2012?	
	Why is the brand your #1 preferred brand?	
	Why did you change preferred brands?	
Brand Selection Factors	Availability	Brand Reputation
	Employer approved brands list	Price
	Promotional programs	Recommendations of co-workers
	Previous experience	Quality and Performance
Made in America Price Premium	No Change	5% More
	10% More	15% More
	20% More	



Source: Ciprus 2015 North American Market for Professional Power Tool Accessories 3rd. Edition

North American Market for Professional Power Tool Accessories Completed Study Prospectus

Available in a Total PDF Report or by One of 15 Product Chapters

Complete Report Includes all 15 Product Chapters

The complete report contains over 2,430 pages of data, charts, tables, summary tables, graphs and a detailed assessment of each power tool accessory in the North American Market. This study is the most comprehensive report on pro power tools accessories ever published in one easily referenced document.

The information has been developed through a robust database of 1,192 detailed interviews with professional contractors across the North America and through many hours of detailed analysis to provide the most complete body of research on the professional power tool accessory market and market potential for professional power tool accessories available. Each subscription - full report or individual chapters is sent electronically in PDF format or optional CD.

All subscriptions include unlimited email and telephone consultation.

For more information please call John Ciprus (860) 575-9040 (m) or e-mail at john.ciprus@ciprus.com.

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Report and Chapter	Complete Report	Pricing Schedule - Individual Chapters														
Report Description		Circular Saw Blades	Hole Saws Bi-Metal	Jig Saw Blades	Portable Band Saw Blades	Reciprocating Saw Blades	Bonded Abrasives	Diamond Abrasives	Carbide Tipped Hammer Drills	Router Bits	Step Drills	Ship Auger Bits	Wood Boring Flat Spade/Paddle Bits	Twist Drills	Hex Shank Bits, Screws Driver Bits	Knock Outs
Report & Chapter Pricing	\$28,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000	\$4,000
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* Orders for more than one chapter will receive a 10% discount.

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